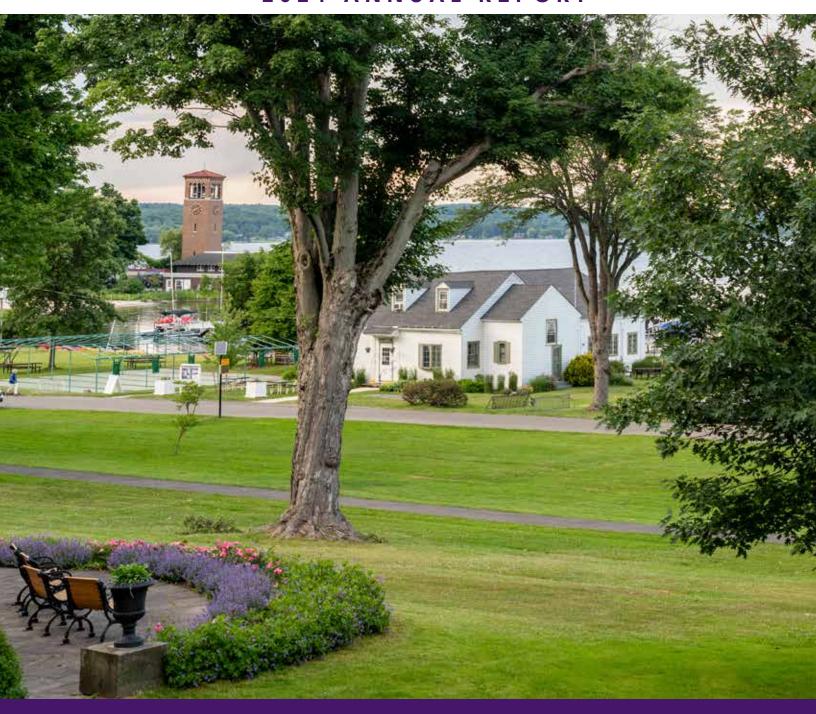


2021 ANNUAL REPORT





# CHAUTAUQUA FOUNDATION

# MISSION STATEMENT

Adopted by the Chautauqua Foundation Board of Directors, June 21, 2019.

The Chautauqua Foundation, Inc. exists to support the Chautauqua Institution through the preservation, the appropriate use, and the growth of endowment funds.

## **STATEMENT OF PURPOSE**

Article II, Corporate Charter May 14, 1937

Chautauqua Foundation, Inc., was formed in May 1937 for the following stated purposes:

- I To assist the Chautauqua Institution, Chautauqua, New York, in carrying out and extending its educational, religious and other purposes.
- II To solicit, receive, and to acquire by gift, purchase, devise, bequest, or in other lawful ways, real and personal property.
- III To hold such property and to invest and reinvest the same and receive the income thereof and to pay said income, less proper expenses, at least annually to the Chautauqua Institution, Chautauqua, New York, for the furtherance of its corporate purposes; except that, if this corporation acquires property for particular purposes or subject to specific conditions, neither said property nor the income therefrom shall be paid or transferred to the Chautauqua Institution, unless said Institution fulfills such purposes and conditions.
- If Chautauqua Foundation, Inc., receives property, by gift, devise or bequest, subject to conditions or for specific purposes, which conditions and purposes the Chautauqua Institution fails, refuses or has not the corporate power to observe or carry out, such property shall be disposed of as directed by any court having jurisdiction.
- IV Upon such terms as it approves, to dispose of any of its property which it deems unwise to hold.
- V In case the Chautauqua Institution ceases to exist or to function in accordance with its corporate purposes, to pay over its income and hold or dispose of its property for the benefit of some similar religious or educational institution, as may be directed by any court having jurisdiction.
- VI To do all lawful things proper or needful to accomplish the purposes herein before expressed.

# MESSAGE FROM LEADERSHIP

It is our privilege to provide this report to you and to update you on the ongoing work and priorities of the Chautauqua Foundation. As we all know, the past two years have produced tremendous change for Chautauqua. While the pandemic has prompted many adjustments and recalibrations, even more innovations and improvements have been driven by the implementation of the Institution's Strategic Plan, 150 Forward. Through all of this growth and adaptation, the Chautauqua Foundation has stood shoulder-to-shoulder with our colleagues at Chautauqua Institution, helping to manage cash flow issues; partnering to ensure the effective utilization of available funds; and collaborating to enhance the culture of philanthropy that is essential to Chautauqua's ongoing success.

We have also focused intensively over the past year on reimagining the role of the Chautauqua Foundation in the future, engaging in a formal strategic planning process that has considered input from a wide range of sources. This important work is motivated by a number of factors, including the 2019 shift in our organizational structure which moved formal fundraising duties from the Foundation to the Institution; market changes which call for a reassessment of our investment approaches and goals; the continued evolution of the Institution's aspirations, needs and risks; and our ongoing focus on the role that the endowment can and should play in Chautauqua's future.

Even as we look ahead, our work remains rooted in the original statement of purpose included in the Foundation's certificate of incorporation in 1937. The full statement of purpose is included on the prior page of this report, and it is every bit as relevant today as it was at its creation. Specifically, our role has been and continues to be to assist Chautauqua Institution in fulfilling its mission; to help solicit and obtain assets for the Institution's benefit; to be effective stewards of those assets; to support the Institution through providing an annual source of income; and to ensure faithful adherence to the conditions established by our donors.

With respect to the solicitation of gifts, the Foundation is closely involved through its participation in the Development Council, a joint committee, comprised of both Directors of the Foundation and Institution Trustees, which oversees all fundraising activities. During 2021, through the outstanding work of the Institution Advancement staff as overseen by the Development Council, \$21 million was raised for endowment through outright gifts and new commitments. In addition, the Foundation staff works closely with the Institution's Advancement team to properly record, acknowledge, recognize, and administer gifts to endowment. In particular, the Foundation works closely with Advancement regarding planned gift commitments, which are a key driver of future endowment growth. As of December 31, 2021, such planned gifts total nearly \$75 million. Donors who have included Chautauqua Foundation in their will or other estate plans are recognized as members of The Eleanor B. Daugherty Society.

Regarding the investment of endowment funds, the reports herein show the performance of the endowment through December 31, 2021, when the endowment reached an all-time high of \$132 million and a 10-Year annualized return of 9%. While the markets of 2022 thus far have brought these results down to a more realistic long-term level, we believe our success over the ten years through 2021 reflects the expertise and quality of our outsourced chief investment officer, Hirtle Callaghan & Co., LLC, and the experience and oversight of our Investment Committee. The committee engages in extensive discussion with our team at Hirtle Callaghan, as well as with our hedge fund manager, Pointer Management, LLC, on everything from macro-economic conditions to specific strategies within each asset class.

In all of our work, the Chautauqua Foundation stands on the shoulders of visionary past Chautauquans who saw the value of creating a separate organization to protect and steward long-terms assets for the benefit of the Institution; who made substantial gifts meant to benefit future generations of Chautauquans; and who set the policies and philosophies that guide our long-term sustainability. During the past year, we lost one of these giants, Dick Miller, whose leadership of both the Institution and the Foundation spanned more than 30 years. Please share in our memory of him through the accompanying tribute on the following page.

It is our honor to uphold the purpose and mission of the Foundation and to serve the long-term interest of the Chautauqua Institution and its donors. We thank you for your critical role in providing and supporting the endowment which will help maintain Chautauqua for future generations to enjoy.

Sincerely,

M. Timothy Renjilian Chair, Board of Directors Deborah E. Moore, CPA Executive Director

Toph E Man





# REMEMBERING RICHARD (DICK) MILLER



# Richard H. Miller October 6, 1932 - September 18, 2021

Richard (Dick) H. Miller was a lifelong Chautauquan, the great-grandson of Chautauqua co-founder Lewis Miller, and a distinguished leader of both Chautauqua Foundation and Chautauqua Institution. The Foundation's assets grew from \$2 million to \$30 million during Dick's 25-year tenure as President of the Board of Directors. He was an honorary trustee of Chautauqua Institution for the remainder of his life and was highly regarded for his extraordinary service to Chautauqua.

- President, Chautauqua Foundation Board of Directors (1971–1996)
- Chautauqua Foundation Executive Committee (1985–1996)
- Chautauqua Foundation Development Council (1985–1996 and 2001–2006)
- Chautauqua Foundation Investment Committee (1985–1991 and 1995–1996)
- Chautauqua Foundation Nominating Committee (1995–1996)
- Chautauqua Foundation Personnel Committee (1995–1996)
- Chautauqua Foundation Finance/Audit Committee (1995–1996)

- Chautauqua Institution Board of Trustees (1966–1981)
- Chairman, Chautauqua Institution Board of Trustees (1970–1978)
- Board of the Hotel Corporation (1985–1986)
- Co-chair of the Overture to the Future Campaign (1987–1989)
- Chautauqua Challenge Campaign Cabinet (1991–1995)
- Challenge Campaign Evaluation Task Force (1996–1997)
- Chautauqua Institution Growth Task Force (1992–1993)
- Renewal Recognition Task Force (2001)
- Chautauqua Institution Housing Task Force (2001–2003)

## Excerpts from an article in The Chautauquan Daily, July 16, 2022, by Cassidey Kavathas, staff writer

Delightful, compassionate, visionary, humorous, practical, direct, kind, patient, robust. The English language does not have enough words to describe Richard "Dick" Miller.

"One word could never describe Dick Miller," said Geof Follansbee, senior vice president and chief advancement officer.

Miller, former board of trustees chair and president of the Chautauqua Foundation, described by President Michael E. Hill as "one of the most valued leaders in Chautauqua's history," passed away Sept. 18, 2021.

"I know that he spoke of his work at Chautauqua as being the most rewarding aspect," said Cindi Smith, Miller's daughter. "He was a corporate lawyer, and he really enjoyed that. He was a partner in the Milwaukee law firm of Foley & Lardner and was very successful. He really thrived in his volunteer work at Chautauqua, and it gave him great personal satisfaction and joy to be able to participate in that work."

In the 1970s, Chautauqua was operating at a deficit and accruing debt. Programming was in flux, and attendance was low. Miller led the charge to revive the Institution. He established new budgetary practices and spearheaded work with the Gebbie Foundation to right Chautauqua's ship. With their support, he created the Gebbie Challenge, which required the Institution to balance its budget for five consecutive years in return for a \$1 million grant to eliminate the debt. That challenge was a success.

"Everybody talks about how smart he was. He also was delightful. He had a very quick wit, a robust and engaging laugh," Becker said. "He was the most demanding man I knew who was also accompanied by a depth of kindness. Those aren't always things that go together."

Becker described this depth of kindness as soulful.

"He cared not just about the appropriateness of his behavior, he cared about what was really going on in your life," Becker said. "The depth meant that he was willing and, indeed, interested in something more than the surface of your feelings. His expressions of kindness ... were something you could count on."

# FINANCIAL REPORT

## **Financial Overview**

Total net assets of the Foundation were \$140 million as of December 31, 2021, an increase of nearly \$20 million over the prior year. Net assets represent gifts already received, the net appreciation of those gifts, and the net discounted value of certain commitments.

Chautauqua Institution began recognizing its beneficial interest in the net assets of Chautauqua Foundation for the audited financial statements of the year ended December 31, 2021. This recognition has been noted in the notes to the Foundation's audited financial statements but does not change any recording of activity for the Foundation. The Foundation remains a separate entity from the Institution, governed by a separate board of directors.

Additional financial highlights for 2021 include receiving \$4.7 million in endowment gifts, earning \$20.4 million in net investment income, and making \$4.4 million of endowment payout available to the Institution.

The endowment portfolio performed well again in 2021, producing a net return of 17.8%, following two years of double-digit annual net returns. The Foundation's long-term perspective focuses on the 10-year annualized return, which was 9.0% as of December 31, 2021, exceeding the goal of 7.5%. This goal is based on growing the real value of the endowment portfolio in addition to covering operating expenses of the Foundation and the endowment payout to the Institution.

# **Financial Objective of Endowment Investment Program**

The overall goal of the Chautauqua Foundation long-term endowment investment program is to maintain and grow the real market value of investable endowment assets while providing a relatively predictable and growing stream of revenue to Chautauqua Institution.

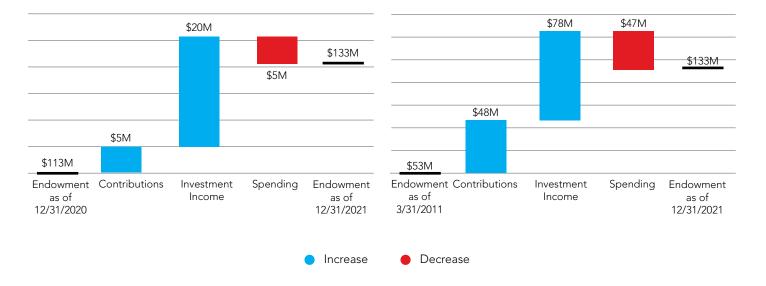
Endowment assets change during the year by gifts received, net investment income, and total spending appropriated by the Foundation Board of Directors.

## 2021 Endowment Asset Activity

Endowment assets grew by \$20 million in 2021 from \$113 million to \$133 million. Spending is determined in accordance with the constant growth spending method and does not directly correlate with investment performance

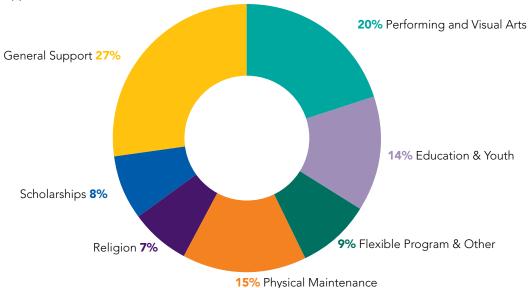
## **Cumulative 10-Year Activity**

Endowment assets have grown by \$79 million since 3/31/2011. The financial objective is for the portfolio to grow by new gifts and for net investment income to exceed spending appropriations.



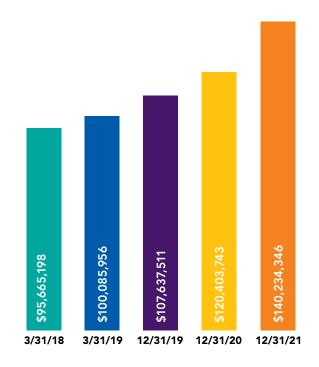
# **Endowment Net Assets by Area of Support**

Endowment funds are composed of board-designated and donor restricted endowments to be held in perpetuity for the benefit of the Institution. This chart represents the allocation of the total net asset balances of 788 active endowment funds as of December 31, 2021, by area of support.



# **Foundation Net Assets**

During the year ended December 31, 2021, the net assets of the Foundation increased by \$19.8 million to reach \$140.2 million. Net assets are comprised of gifts already received and the net appreciation of those gifts, as well as the net discounted value of certain commitments.



# **Number of Active Endowment Funds**

**738**3/31/18

**743** 

**765** 

**775**12/31/20

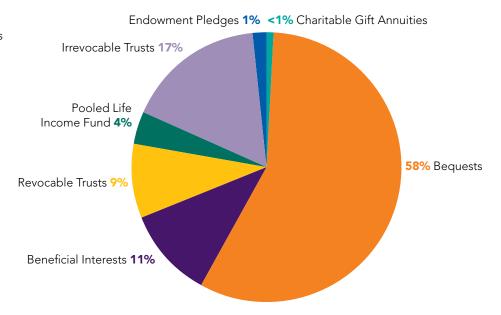
**788** 

# FINANCIAL REPORT (CON'T)

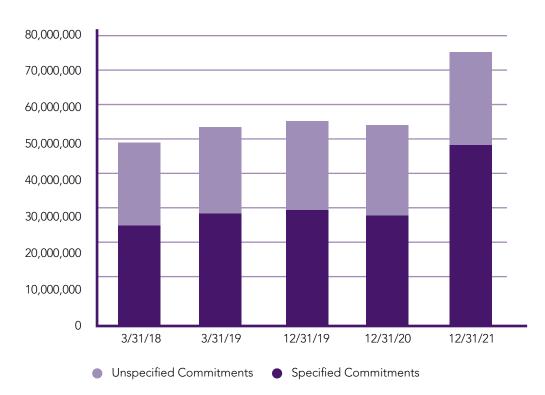
## **Future Commitments to Endowment**

The Foundation has received both conditional and unconditional future commitments which, when combined with the previously stated intentions of donors, total \$74.6 million as of December 31, 2021. The unconditional commitments have a total gross value of \$16.5 million and are recorded in the financial statements at net discounted values of \$941,000 for cash pledges and \$5.2 million for split-interest agreements. The split-interest agreements include gifts to the pooled life income fund, irrevocable trusts, and the gift annuity program held at the National Gift Annuity Foundation. The conditional commitments are not recorded in the financial statements and have a total gross value of \$58.1 million, which represents bequests, revocable trusts, and beneficial interests.

This chart represents \$74.6 million of future commitments to endowment by type of commitment.



The total future commitments to endowment was \$74.6 million as December 31, 2021. Support from specified commitments is restricted in use on a fund by fund basis, while unspecified commitments support the general operations of the Institution.



# **Endowment Fundraising Objectives**

There are two objectives for endowment fundraising; to receive gifts to be added to the endowment in the current year and to build a pipeline of endowment gift commitments to be received in future years. Future commitments are comprised of cash pledges with specific payment schedules and planned gift commitments to be received according to the individual provisions of the donors' estate plans. Gifts added to the endowment are comprised of the outright gifts received, pledge payments, and realized planned gifts.

## **Endowment Cash Received**

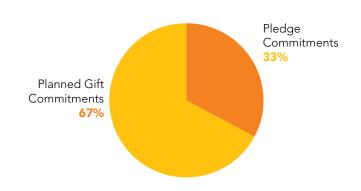
Over the past five fiscal periods, cash received from outright gifts, pledge payments and realized planned gifts totaled \$20.5 million.

# Realized Planned Gifts 26% Outright Gifts and Pledge Payments 74%

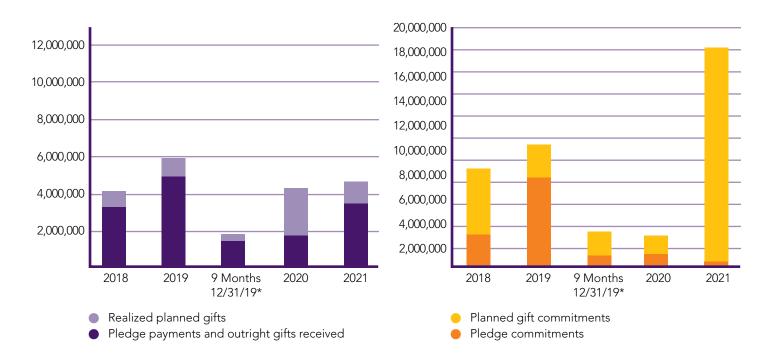
Cumulative percentage over five fiscal periods.

## **Endowment Commitments**

Over the past five fiscal periods, pledge and planned gift commitments totaled \$43.9 million.



Cumulative percentage over five fiscal periods.



<sup>\*</sup>The Foundation changed it's fiscal year-end from March 31 to December 31

# FINANCIAL REPORT (CON'T)

# **Investment Summary**

The Investment Committee has oversight responsibility for 5 portfolios totaling \$136.8 million. Each portfolio is managed according to its specific objectives, and has a unique asset allocation appropriate to those objectives.

Hirtle Callaghan & Co., LLC serves as the Foundation's Outsourced Chief Investment Officer and actively manages the majority of the endowment portfolio, two portfolios comprised of other restricted funds, and the newest portfolio under the committee's oversight, which is an Environmental, Social, and Governance (ESG) investment portfolio. The ESG portfolio was approved by the Foundation board in 2019 for new funds created thereafter and received its first gift in 2021 (see story on Page 43). The ESG portfolio is comprised 80% of ESG Equities and 20% US Treasury Fixed Income.

The main endowment portfolio has a diversified asset allocation invested 68% in equities, 19% in diversifiers and 13% in fixed income as of December 31, 2021. The endowment includes an investment in a fund of hedge funds, which is managed by

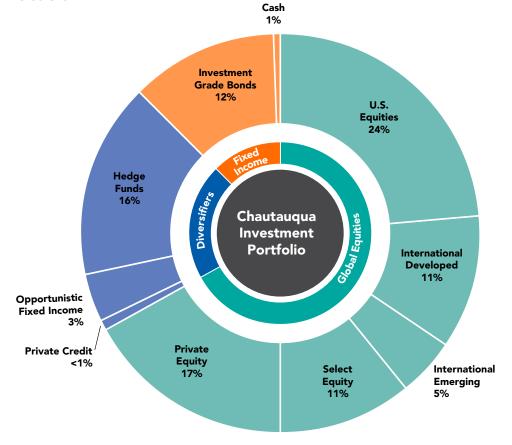
the Pointer Management, LLC. The two portfolios for other restricted funds are held and managed separately from the main endowment by Hirtle Callaghan & Co., LLC, employing conservative investment strategies primarily held in cash and investment grade bonds.

The pooled life income fund (PLIF) is managed by Key Private Bank. The management and investment strategy of the PLIF is reviewed annually. As of December 31, 2021, 48% of the PLIF assets were invested in equities, 49% in fixed income, and 3% in real assets.

The committee regularly reviews investment policies, strategy, execution and performance. Because asset allocation is the primary driver of a portfolio's total return over the long run, comparison of performance is viewed in the context of the portfolio's asset class holdings. Investment performance is measured on a net basis, defined as total time weighted return after all investment management fees.

## **Endowment Asset Allocation**

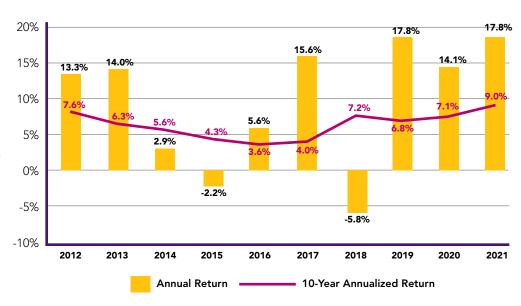
The main endowment portfolio market value was \$132.5 million as of December 31, 2021, and has a diversified asset allocation.



# **Annual Endowment Performance**

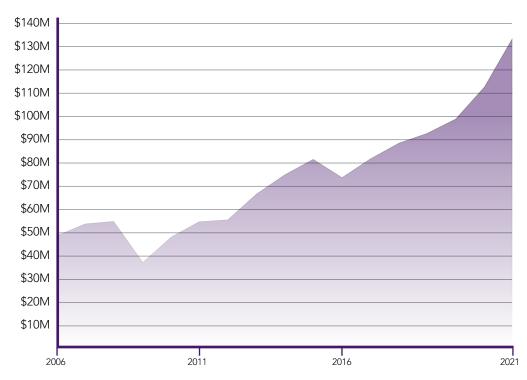
The Investment Committee takes a long-term approach, over full market cycles, to assess the performance of the main endowment portfolio. The benchmark the committee uses to assess performance is net of fees and is diversified based on the strategic allocation of the Russell 3000, MSCI EAFE, HFR Strategic and BarCap Aggregate Bond indices. The benchmark is currently weighted 30% Russell 3000, 30% MSCI EAFE, 20% HFR Strategic and 20% BarCap Aggregate Bond.

		IU-Yea	r Annualized I	Returns	
	12/31/17	12/31/18	12/31/19	12/31/20	12/31/21
Total Return	4.0%	7.2%	6.8%	7.1%	9.0%
Benchmark	3.7%	6.7%	6.5%	6.7%	8.2%



# **Endowment Investment Portfolio**

This chart represents the main endowment investment portfolio, which has grown by \$82.7 million, from \$49.8 million as of March 31, 2006, to \$132.5 million as of December 31, 2021.







# REPORT OF INDEPENDENT AUDITORS

The Audit Committee reviewed and discussed the audited financial statements for the year ended December 31, 2021, with management and Lumsden & McCormick, LLP (L&M), the Foundation's independent auditor. The committee also concluded that L&M's provision of non-audit services, including tax preparation, is compatible with L&M's independence. The audited financial statements follow.

The Board of Directors, Chautauqua Foundation, Inc.

#### Opinion

We have audited the statements of financial position of Chautauqua Foundation, Inc. (the Foundation) as of December 31, 2021 and 2020, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as of December 31, 2021 and 2020, and the changes in its net assets and cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America (GAAP).

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with GAAP, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for one year after the date the financial statements are issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Lymelm & Meloraick, LLC April 7, 2022

# STATEMENTS OF FINANCIAL POSITION

December 31,	 2021	2020
Assets:		
Cash	\$ 1,250,851	\$ 1,199,430
Contributions receivable (Note 2)	941,680	2,270,341
Investments (Note 3)	133,861,941	113,463,972
Split-interest agreements	5,236,353	4,143,328
Other assets	425,519	578,800
	\$ 141,716,344	\$ 121,655,871
Liabilities and Net Assets:  Liabilities:  Payable to the Institution (Note 4)  Accounts payable and accrued expenses	\$ 1,428,028 53,970	\$ 1,201,912 50,216
	 1,481,998	1,252,128
Net Assets (Note 5):		
Without donor restrictions	6,885,646	5,979,246
With donor restrictions	133,348,700	114,424,497
	 140,234,346	120,403,743
	\$ 141,716,344	\$ 121,655,871

# STATEMENTS OF **ACTIVITIES**

## For the year ended December 31, 2021

	Net Assets					
		Without Donor Restrictions		With Donor Restrictions		Total
Revenues:						
Contributions:						
Endowment	\$	246,231	\$	3,846,693	\$	4,092,924
Other		-		14,046		14,046
Change in value of						
split-interest agreements		-		431,661		431,661
Investment income		889,938		19,508,021		20,397,959
Total revenues		1,136,169		23,800,421		24,936,590
Expenses:						
Program:						
Endowment direct support		4,435,384		-		4,435,384
Support from other funds		30,818		-		30,818
General and administrative		639,785		-		639,785
Total expenses	_	5,105,987		-		5,105,987
Net assets released from restrictions		4,876,218		(4,876,218)		-
Change in net assets		906,400		18,924,203		19,830,603
Net assets - beginning		5,979,246		114,424,497		120,403,743
Net assets - ending	\$	6,885,646	\$	133,348,700	\$	140,234,346

See accompanying notes.

## For the year ended December 31, 2020

	Net Assets					
		Without Donor Restrictions		With Donor Restrictions		Total
Revenues:						
Contributions:						
Endowment	\$	855,236	\$	3,452,276	\$	4,307,512
Other		-		85,462		85,462
Change in value of						
split-interest agreements		-		(306,298)		(306,298)
Investment income		616,953		13,223,846		13,840,799
Total revenues		1,472,189		16,455,286		17,927,475
Expenses:						
Program:						=
Endowment direct support		4,450,000		-		4,450,000
Support from other funds		97,429		-		97,429
General and administrative		613,814		-		613,814
Total expenses		5,161,243		-		5,161,243
Net assets released from restrictions		4,965,026		(4,965,026)		
Change in net assets		1,275,972		11,490,260		12,766,232
Net assets - beginning		4,703,274		102,934,237		107,637,511
Net assets - ending	\$	5,979,246	\$	114,424,497	\$	120,403,743

# STATEMENTS OF CASH FLOWS

For the years ended December 31,	2021			2020
Operating activities:				
Change in net assets	\$	19,830,603	\$	12,766,232
Adjustments to reconcile change in net assets				
to net cash flows from operating activities:				
Net realized and unrealized gains		(19,390,892)		(13,164,830)
Changes in other operating assets and liabilities:				
Contributions receivable		1,328,661		550,130
Receivable from split-interest agreements		(1,093,025)		51,298
Other assets		153,281		(183,800)
Payable to the Institution		226,116		(818,335)
Accounts payable and accrued expenses		3,754		(195,752)
Net operating activities		1,058,498		(995,057)
Investing activities:				
Purchases of investments		(18,403,389)		(12,021,310)
Proceeds from sales of investments		17,396,312		12,974,973
Net investing activities		(1,007,077)		953,663
Net change in cash		51,421		(41,394)
Cash - beginning		1,199,430		1,240,824
Cash - ending	\$	1,250,851	\$	1,199,430

# NOTES TO FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies:

## Organization and Purpose

Chautauqua Foundation, Inc. (the Foundation) was established in 1937. The Foundation exists to support Chautauqua Institution (the Institution) through the preservation, the appropriate use, and the growth of endowment funds. The Institution recognizes its beneficial interest in the net assets of the Foundation in its separate financial statements.

#### **Subsequent Events**

The Foundation has evaluated events and transactions for potential recognition or disclosure through April 7, 2022, the date the financial statements were available to be issued.

#### Tax Status

The Foundation is a 501(c)(3) corporation exempt from income taxes under Section 501(a) of the Internal Revenue Code.

#### Cash

At various times, cash in financial institutions may exceed federally insured limits and subject the Foundation to concentrations of credit risk.

## Contributions

Contributions, including unconditional promises to give, are reported at fair value at the date received. Gifts are reported as restricted support if they are received with donor stipulations that limit their use. When a donor restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributions that are expected to be collected in future years are recorded at net realizable value. The discounts on those amounts are computed using an interest rate applicable to the year in which the promise is received. Amortization of the discount is included in contributions revenue in the statements of activities.

Conditional promises to give to the Foundation are not recorded as revenue until such time as the conditions are substantially met, and totaled \$58,148,000 and \$41,155,000 at December 31, 2021 and 2020.

## Investments

Investments are stated at estimated fair value. The fair value of marketable securities is determined by quoted prices in active markets. The Foundation uses net asset value (NAV) per share (or its equivalent) as a practical expedient to determine the fair value of investments that (i) do not have a readily determinable fair value predicated upon quoted prices in active markets, and (ii) have the attributes of an investment company or prepare their financial statements consistent with the measurement principles of an investment company (Note 8).

Investment securities are exposed to interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in values in the near term could materially affect the amounts reported in the accompanying financial statements.

#### **Split-Interest Agreements**

The Foundation receives contributions in the form of split-interest agreements which consist primarily of charitable remainder trusts and pooled life income funds. Pursuant to the agreements, assets are recorded at the present value of the estimated future benefits to be received based on the life expectancy of the income beneficiaries using an appropriate discount rate. Subsequent changes in value are recorded as change in value of split-interest agreements in the statements of activities. The value of underlying assets of the split-interest agreements were approximately \$15,497,000 and \$11,221,000 at December 31, 2021 and 2020.

## Support to the Institution

Distributions from the donor restricted endowment funds are made pursuant to the Foundation's spending policy guidelines and donor stipulations. All other distributions are made in accordance with donor restrictions and for purposes approved by the Foundation's Board.

## **Use of Estimates**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## 2. Contributions Receivable:

	2021	2020
Gross unconditional promises to give Less unamortized discount	\$ 954,740 13,060	\$ 2,345,235 74,894
	\$ 941,680	\$ 2,270,341

2021

Contributions receivable at December 31, 2021 are expected to be received over the periods shown below:

Less than one year One to five years	\$ 822,491 132,249
•	\$ 954,740

2020

# NOTES TO FINANCIAL STATEMENTS

#### 3. Investments:

		Quoted Prices	S		
		in Active		Net Asset	
2021		Markets		Value	Total
Cash	\$	1,033,962	\$	-	\$ 1,033,962
Equities		53,073,948		-	53,073,948
Fixed income		20,582,237		-	20,582,237
Hedge fund		-		21,206,070	21,206,070
Private equity/					
credit	-			23,362,159	23,362,159
Select equity		-		14,603,565	14,603,565
	\$	74,690,147	\$	59,171,794	\$ 133,861,941
2020					
Cash	\$	8,601,749	\$	-	\$ 8,601,749
Equities		43,812,761		-	43,812,761
Fixed income		19,374,000		-	19,374,000
Hedge fund		-		19,602,858	19,602,858
Private equity/					
credit	-			13,265,707	13,265,707
Select equity		-		8,806,897	8,806,897
	\$	71,788,510	\$	41,675,462	\$ 113,463,972

Investment activity reported in the statements of activities is as follows for the years ended December 31:

2021	Without Donor With Donor Restrictions Restrictions				Total
Dividends and interest, net Net realized and	\$	59,769	\$	947,298	\$ 1,007,067
unrealized gains	S	830,169		18,560,723	19,390,892
	\$	889,938	\$	19,508,021	\$ 20,397,959
2020					
Dividends and interest, net Net realized and	\$	45,371	\$	630,598	\$ 675,969
unrealized gains	S	571,582		12,593,248	13,164,830
	\$	616,953	\$	13,223,846	\$ 13,840,799

As of December 31, 2021, the Foundation has committed capital of approximately \$29,750,000 to private equity investments and the remaining obligation under these commitments totaled approximately \$12,379,000. These investments generally cannot be redeemed. Distributions from these investments are received as underlying investments are liquidated. At December 31, 2021, it is estimated the underlying assets will be liquidated over a period of approximately 5 to 15 years.

Liquidity of the Foundation's investments is as follows as of December 31:

	2021	2020
Redemption frequency:		
Daily	\$ 74,690,148	\$ 71,788,510
Quarterly	11,603,565	4,806,897
Semi-annually	21,206,070	19,602,858
Quarterly after initial		
lock-up period	3,000,000	4,000,000
Nonredeemable	23,362,158	13,265,707
	\$ 133,861,941	\$ 113,463,972

2021

2021

2020

2020

#### 4. Transactions with the Institution:

Distributions to the Institution primarily consists of appropriations from donor restricted endowment funds where the underlying restriction has been met and for purposes approved by the Foundation's Board. Other transactions include reimbursements to the Institution for various personnel and administrative expenses and from time to time amounts due to and due from each entity based upon donor intent.

Total amounts payable to the Institution is as follows at December 31:

	2021	2020
Endowment direct support Other	\$ 1,399,275 28,753	\$ 1,147,519 54,393
	\$ 1,428,028	\$ 1,201,912

For the years ended December 31, 2021 and 2020, the Foundation agreed to reimburse the Institution in the amount of \$250,000 for certain administrative costs incurred on behalf of the Foundation.

In May 2016, the Foundation obtained a \$25,000,000 bank revolving credit note (the Note) with interest at the LIBOR flex rate plus 1% to facilitate financing the renovation of the Institution's amphitheater. The Note required the Foundation to maintain a minimum balance in marketable securities or cash of \$25,000,000. No amounts were outstanding at December 31, 2020 and the Note was closed in July 2021.

#### 5. Net Assets:

The Foundation's financial position and activities are reported according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Net assets with donor restrictions are those whose use has been limited by donors for a specified time period, purpose or to be maintained by the Foundation in perpetuity.

The composition of net assets without donor restrictions is as follows at December 31:

Board-designated endowments
Unrestricted gifts

2020	2021	
4,935,482 1,043,764	\$ 5,860,050 1,025,596	\$
5,979,246	\$ 6,885,646	\$

Net assets with donor restrictions that are purpose or time restricted are comprised of unappropriated endowment gains and restricted gifts as follows:

Gains - specified endowments Gains - unspecified endowments Other restricted gifts

2021	2020
\$ 31,653,200	\$ 19,989,741
9,318,108	5,829,304
291,550	310,025
\$ 41,262,858	\$ 26,129,070

Net assets with donor restrictions that represent the accumulated principal of endowment gifts that have been restricted by donors to be maintained by the Foundation in perpetuity are comprised of the following endowment gift categories at December 31:

Specified endowments
Unspecified endowments

2021	2020	
\$ 67,589,882	\$	65,150,562
 24,495,960		23,144,865
\$ 92,085,842	\$	88,295,427

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor requires the Foundation to retain as a fund of perpetual duration. The Foundation permits spending from underwater endowment funds unless otherwise precluded by donor intent or relevant laws.

#### 6. Retirement Plan:

The Foundation participates in a 403(b) retirement plan for substantially all employees, subject to plan conditions. The Foundation contributes 10% of the employee's gross pay each year. Funded contributions and costs totaled approximately \$22,000 and \$15,000 for the years ended December 31, 2021 and 2020.

#### 7. Financial Assets Available for Operating Purposes:

The Foundation obtains financial assets primarily through contributions and investment income. The financial assets are acquired throughout the year to help meet the Foundation's cash needs to provide support to the Institution and for general expenditures in accordance with the Foundation's spending policy.

# NOTES TO FINANCIAL STATEMENTS

#### 8. Endowment Assets:

The Foundation's endowment assets are comprised of board-designated endowments and donor restricted endowments to be held in perpetuity. The Foundation has adopted investment and spending policies for endowment assets that attempt to provide returns sufficient to address the purposes of the assets over the long term. According to the Foundation's spending policy for support to the Institution, as well as general and administrative expenses, total spending should range from 3% to 6.5% of the beginning of year market value of the Foundation's endowment investment assets. Distributions from the board-designated endowment funds are made at the discretion of the Foundation's Board.

The Foundation's Board has interpreted the New York Prudent Management of Institutional Funds Act (NYPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of donor endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions (a) the original value of gifts donated to be maintained in perpetuity, (b) the original value of subsequent gifts to the endowment fund, and (c) accumulations to the endowment fund made in accordance with the direction of a donor gift instrument at the time the accumulation is added to the fund. In accordance with NYPMIFA, the Foundation considers the following factors to appropriate or accumulate donor restricted endowment funds:

- Duration and preservation of the fund
- Purposes of the Foundation and the fund
- General economic conditions
- Possible effects of inflation and deflation
- Expected total return from income and appreciation of investments
- Other Foundation resources
- Where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the Foundation
- Investment policy of the Foundation

Investment activity is allocated among the endowment assets based upon their proportionate share of the investment portfolio. Investment activity related to the board-designated endowment is shown as an increase (decrease) in net assets without donor restrictions. Investment income related to the donor-restricted endowments is reported as an increase (decrease) to net assets with donor restrictions until appropriated in accordance with the Foundation's spending policy.

The Foundation's endowment investment assets activity is as follows for the years ended December 31:

	Without Donor Restrictions			With Donor Restrictions				
2021	Board- Designated		Unappropriated Earnings		Accumulated Principal			Total
Endowment assets – beginning of year Investment income Contributions Other adjustments Appropriated	\$	4,935,482 902,188 240,880 5,350 (223,850)	\$	25,819,045 19,510,033 - 487,939 (4,845,709)	\$	81,892,878 - 4,525,443 (500,000)	\$	112,647,405 20,412,221 4,766,323 (6,711) (5,069,559)
Endowment assets – end of year	\$	5,860,050	\$	40,971,308	\$	85,918,321	\$	132,749,679
2020								
Endowment assets – beginning of year Investment income Contributions Other adjustments Appropriated	\$	3,706,438 563,884 855,236 - (190,076)	\$	17,055,631 13,222,566 - 408,445 (4,867,597)	\$	78,554,552 - 3,338,326 - -	\$	99,316,621 13,786,450 4,193,562 408,445 (5,057,673)
Endowment assets – end of year	\$	4,935,482	\$	25,819,045	\$	81,892,878	\$	112,647,405

## 9. Expenses by Nature and Function:

2021	Program	General and Administrative	Total
Fund appropriations	\$ 4,466,202	\$ -	\$ 4,466,202
Personnel costs	-	285,447	285,447
Institution supporting services	-	250,000	250,000
Travel and hospitality	-	7,267	7,267
Professional and consulting	-	67,741	67,741
Other	-	29,330	29,330
	\$ 4,466,202	\$ 639,785	\$ 5,105,987
2020			
Fund appropriations	\$ 4,547,429	\$ -	\$ 4,547,429
Personnel costs	-	273,051	273,051
Institution supporting services	-	250,000	250,000
Travel and hospitality	-	2,245	2,245
Professional and consulting	-	63,551	63,551
Other	-	24,967	24,967
	\$ 4,547,429	\$ 613,814	\$ 5,161,243

The financial statements report certain categories of expenses that are attributable to program and supporting functions, which are directly charged to the functions benefited.

## 10. Risks and Uncertainties related to COVID-19:

On January 31, 2020, the United States Secretary of Health and Human Services (HHS) declared a public health emergency related to the global spread of coronavirus COVID-19, and a pandemic was declared by the World Health Organization in February 2020. Efforts to fight the widespread disease included limiting or closing many businesses and resulted in a severe disruption of operations for organizations. Financial markets also experienced significant fluctuations in value.

The full extent of the impact of COVID-19 on the Foundation's financial performance will depend on further developments, including the duration and spread of the outbreak, and its impact on the financial markets and the Foundation's donors and the Institution, none of which can be predicted.

# **ENDOWMENT FUNDS**

# UNSPECIFIED FUNDS \$36,787,283 Net Assets \$1,212,235 Support to the Institution

New funds are designated in orange.

Paul M. Alexander Fund

Mary Apple Fund

Katherine G. Bailey Fund

Arthur S. and Barbara F. Banner Endowment for Chautauqua

Robert and Je'Anne Bargar Endowment

Zoe and Ken Barley Endowment

Beatrice B. Bates Fund

Nancy and Dick Bechtolt Fund

Thomas and Jane Becker Endowment

Josephine A. Bell Endowment for Chautauqua

Bemus Fund for Chautauqua

Gordon Benn Fund

Alan J. and Mary Hough Blair Fund

The Erika Block Fund for Chautaugua

Martha Borowsky Endowment Fund

Bosland Family Fund

Boyle Family Fund

Barbara A. and Patrick James Brady III Endowment for Chautauqua

Sara E. Bradley Endowment for Chautauqua

Barbara and William Branch Fund

Daniel and Wanita Bratton Endowment

Lillian Brink Endowment Fund

Gary M. and Willow R. Brost Endowment for Chautauqua

Henrietta T. Campbell Fund

Maxine M. Carleton Fund

Katharine J. Carnahan Endowment

Barbara P. and Howard E. Chadwick Fund

Genevieve Chaney Fund

Julia and William Clinger Fund

Marion and Eugene Cohen Fund

Ruth K. Collyer Endowment

Jack and Marcia Connolly Fund for Chautauqua

The Mildred K. Cooper Fund for Chautauqua

William F. and Thelma L. Cooper Endowment for Chautauqua

Helen and George L. Cornell Fund

Katharine and Robert W. Cornell Fund

Sarah A. Corns Fund

Martha S.H. Cowles Fund

Helen T. and Ralph E. Crockett Endowment

Laura and Brad Currie Endowment for Chautauqua

Elizabeth Danielson Fund

Charles and Rebecca Denton Endowment for Chautauqua

Dietrich Family Endowment at Chautauqua

Martha T. and Morgan O. Doolittle Fund

Lora Lee and Bob Duncan Endowment

Ann O. Edison Endowment

Albert C. Elser II Fund

Cordelia C. Ensign Fund

James E. Erickson Fund

Helen C. Estabrook Fund

Agnes H. and Hal A. Fausnaugh Fund

Fetterolf Family Fund

George L. Follansbee, Jr. and Gay E. Didget Endowment for

Chautauqua

James L. Flynn and Shirley Mix Flynn Endowment for

Chautauqua

Joanne Babcock Fuller Endowment

Gelb Family Endowment for Chautauqua

William R. and Betsy Callicott Goodell Endowment

Kathleen M. and Donald C. Greenhouse Endowment for Chautauqua

Jean Edgcumbe Groff Endowment for Chautauqua

Groninger Family Fund

Habenicht Family Fund

Felicia Grace Hall Fund

Tirzah H. Hall Fund

Sarah R. Hankey Fund for Chautauqua

Diana and Samuel Harbison Endowment

Walter O. and Joan S. Harf Fund

W. Murray and Pegi M. Hamner Endowment for Chautauqua

Heber R. Harper Fund

Drs. Thomas J. and Patricia H. Hasbach Endowment for

Chautauqua

Eleanor McKnight Haupt Endowment for Chautauqua

Charles H. Heinz Fund

Lisa Heinz Endowment for Chautaugua

Dorothy S. and William F. Hill, II Endowment for Chautauqua

Holden Family Fund

The Burritt and Joanne Hubbard Family Fund

Margaret A. Hukill Endowment for Chautauqua

Charles R. Hunter, Jr. Fund

Esther M. Huntoon Fund

Verna Jackson Memorial Endowment for Chautauqua

James Family Fund

Donald D. Jansen Endowment for Chautauqua

Katherine King Karslake Fund

Keane Family Endowment for Chautauqua

Ronald L. and Rosie C. Kilpatrick Endowment

Georgiana Bole King Endowment

The Lawrence G. Knecht Fund

**Knox Family Endowment** 

Frank and Bitsy Koehler Endowment for Chautauqua

Konneker Fund

Megan Kromer and Ned Lee Endowment Fund for Chautauqua

Mary E. Kuhns Fund

Robert and Susan Laubach Endowment

LeClere Family Endowment

The Lemonade Fund

Elizabeth S. & Reginald A. Lenna Fund

Stella C. Logan Fund

Sara M. and Robert S. Lucas Fund

Stan and Sara Lundine Fund

James H. Lynch, Jr. Endowment for Chautaugua

Lyndall Family Fund

Ann and Charles H. Lytle Endowment

Jeannette B. Mainwood Fund

Gerald and Dorothea Maloney Endowment

Clara Masik Endowment

Lillian W. Masters Endowment for Chautauqua

Candace and Scott Maxwell Fund

Mary E. McCarn Fund

Mary Jane and Donald McClurg Endowment

Margaret C. Mercer Endowment

Richard H. Miller Fund

Dawson E. and Charlotte B. Molyneaux Endowment

Jane C. Morgan Fund

Lewis W. & Katherine C. Morgan Fund

James R. Morris III Fund

The George E. and Susan Moran Murphy Family Fund

Orlov Family Fund for Chautauqua

Robert B. and June A. Osburn Fund

Robert Pace Endowment Fund

Mary C. and James A. Pardo, Jr. Endowment for Chautauqua

Mary C. and William H. Park Fund

Mary Lou Cady Parlato Endowment for Chautauqua

Charles E. and Gladys W. Peirce Fund

Donald R. Pembridge and Rosalie H. Pembridge Endowment

for Chautauqua

Margaret Penn Fund

Sheila Penrose and Ernest Mahaffey Endowment for Chautauqua

Steven W. and Barbara P. Percy Endowment for Chautauqua

Helen Pickup-Hyman Fund

Mary Ellen Pindyck Fund

Sam and Petey Tinkham Price Family Fund

Evelyn Joyce Ramsdell Fund

Mary Oram Reading Fund

Agnes H. Reigart Fund

Renjilian Family Fund

Elaine Y. Rieser Endowment for Chautaugua

William Rittman Fund

Mary Ritts Endowment

Walter Roberts Fund

David M. and Sarah A. Rosen Endowment for Chautauqua

Stephanie Rosenblatt Fund

Doris H. Ruslink Fund

Harper G. and Blanche Billings Rusterholtz Fund

Herbert B. Sachse Fund

Howie and Bobby Schiller Endowment for Future Generations of Chautauquans

Newton B. Schott, Jr. and Antoinette L. LeQuire-Schott Endowment

Barbara and John Schubert Endowment Fund

Dr. O. Peter Schumacher Fund

Helene J. Schwartz Endowment for Chautauqua

Mary Jo Walton Schweizer Endowment for Chautauqua

Jo and Bill Selnick Fund

Emma O. and H. Parker Sharp Fund

Jane R. and Walter C. Shaw, Jr. Fund

Ralph C. Sheldon, Jr. Fund

Dorothy E. Shepherd Fund

Allen and Elaine Short Endowment for Chautaugua

Bert W. and Joanne R. Simons Endowment

Elizabeth M. Smith Memorial Endowment for Chautaugua

J. Vance Smith and Robert M. Smith Fund

George T. and Margaret D. Snyder Endowment for Chautauqua

Nancy Coburn Snyder Endowment Fund

Thomas H. and Joan Stevens Family Endowment for Chautauqua

Betty P. and J. Bruce Stromgren Fund

Ann H. and Daniel F. Sullivan Endowment for Chautauqua

The Robert C. and Patricia D. Switzer Family Fund

Tate Family Fund

Eleanor M. Thomas Fund

The Susan and John Turben Foundation Endowment for

Chautauqua

Joseph & Elizabeth Verlie Endowment

Carl A. and Mary Louise Viehe Family Endowment

Debby and Dick Wade Endowment for Chautauqua

Nina and Norman Wain Family Endowment for Chautauqua

Carolyn and Bill Ward Endowment for Chautaugua

Evelyn Wargo Endowment

Charles and Lois Weaver Fund

Nina T. Wensley Fund

Helen N. White Fund

Robert O. Wilder Family Fund

The Mary S. Wilsdon Fund for Chautauqua

Betty Offutt Wood and BRAVAS Endowment for Chautauqua

Henry L. Wood Fund

John B. Yoder Endowment for Chautauqua

Robert and Virginia Young

The Deborah and Allen Zaretsky Fund

Stephen J. Zenczak and Patricia E. Feighan Endowment for

Chautauqua

General Endowment Fund

# SPECIFIED FUNDS \$96,527,271 Net Assets \$3,223,150 Support to the Institution

New funds are designated in orange.

# **PHYSICAL MAINTENANCE FUNDS** \$19,739,972 Net Assets \$611,059 Support to the Institution

**Buildings and Structures** \$16.932.433 Net Assets \$517,043 Support to the Institution

Amphitheater Endowment Fund

Jack G. and Elizabeth L. Armstrong Fund for Youth Facilities

Bellinger Hall Maintenance Endowment

The Francis and Susan Bonsignore Youth Facilities Fund

Bratton Theater Endowment Fund

Carnahan-Jackson Endowment for Dance Studio Maintenance

Chautaugua Opera Guild Endowment for Connolly

Residence Hall

Children's School Fund

The CLSC Class of 2000 Mosaic Fund

Mary E. Collier Memorial Fund

Connolly Residence Hall Endowment

Coyle Pavilion Fund

Crowder Family Youth Endowment Fund

Department of Religion Physical Facilities Fund

Mina Miller Edison Fund

The Dorothy J. Forney Memorial Fund

Fowler-Kellogg Art Center Endowment

The Joseph and Anna Gartner Foundation Endowment for Bonnefoux-McBride Hall

Golf Course Maintenance and Growth Fund

The Seth A. and Helen F. Goodwin Fund to Maintain the Pier Building

Kitty and Bluie Greenberg Amphitheater Endowment

#### Thomas B. Hagen Amphitheater Endowment Fund

Hagen-Wensley Guest House Endowment

Helen Heinz Sample Fund

Hitchcock Room Maintenance Fund

The Forest B. Irwin Fund for Bowling Green Maintenance

The Knox Fund for Youth Facilities

Elizabeth S. Lenna Hall Endowment Fund

The Helen Colvill Lincoln Fund to Maintain Lincoln Memorial Dormitory

Anne R. Logan Fund

Jackie Lynch Studio Endowment

The Massey Memorial Organ Fund

The McClure Shuffleboard Fund

McKnight Hall Maintenance Endowment

Miller Edison Cottage Endowment

Kimberly and Robert Myers Dance Facilities Endowment

The Oliver Archives Center Endowment Fund

The I. Hale and Judy Oliver Fund for Bratton Theater

I. Hale and Judy Oliver Endowment for Connolly Residence Hall

The Rait Family Fund

The Ann Simpson Rice Youth Fund

School of Music Facilities Endowment

The Sharpe/Trefts Memorial Fund

Strohl Center Endowment

The Susan and John Turben Fund for Bratton Theater

The Sybil and Stuart Willen Fund for Bratton Theater

Youth Facilities Fund

## Specific Gardens and Parks \$2,042,910 Net Assets \$67,853 Support to the Institution

The Reid B. Babcox Memorial Garden Terrace Endowment

The Bell/Ritts Garden Fund

Arline and Ralph Bernstein Memorial Rain Garden Fund

The Bishop's Garden Fund

Selina W. Braham Memorial Garden Fund

Judge W. Walter Braham Garden Fund

Dr. Daniel and Wanita Bratton Garden Fund

The Henrietta T. Campbell Garden Fund

Carnahan-Jackson Memorial Garden Fund

The Carothers Family Garden Fund

The Kirk David Casto Memorial Garden Fund

Jean Chadwick Memorial Garden Fund

The CLSC Class of 1982 Helen W. Giacobine Garden Fund

Connolly Family Gardens and Fountains Endowment

The Cornell Garden Fund

DeeDee's Garden Endowment

## The Clara Goodmote and Robert George Garden Endowment

The Ehrenreich Family Fund

The Fausnaugh Family Garden Fund

J. Marcus and Ellen Bernstein Fultz Family Gardens

Peggy Foley Memorial Garden Fund

The Jean Rice Goodell Garden Fund

The Robert Y. Gromet Family Garden Fund

The Mary Kimball Haker Memorial Garden Endowment Fund

The Eleanor McKnight Haupt Fund

The Holden Garden Fund

Patricia K. Ives Memorial Beautification Fund

Melvin Johnson Sculpture Garden Endowment

Henrietta Ord Jones Memorial Fund

The JoAnn Jubell Memorial Fund

The Judson Park Fund

Ryan Kiblin Memorial Stormwater Park Endowment

Janet F. and Arthur C. LeVan, Sr. Garden Fund

Joan Lincoln Garden Fund

The Winifred B. McCune Memorial Garden Fund

Miller Edison Cottage Garden Endowment

Mary Louise Molyneaux Garden Fund

Penneys Garden Endowment

Ride/Savage Memorial Garden Fund

Timothy Ritacco Play Area Endowment

The Michael M. Ross Garden Fund

The Mme. Shao Fang Sheng Garden Fund

Toni Sterman Memorial Garden

The Stephen Toms Garden Fund

Randall E. Widrig Memorial Garden Fund

Nancy Hyde Wilbur Memorial Fund

The Dr. Alan Winkelstein Garden Fund

The Roy and Dorothy Wissel Garden Fund

The Frank Lloyd Wright Garden Fund

The Frank Lloyd Wright School of Architecture and Taliesin Fellowship Garden Fund

## General Grounds and Gardens \$764,629 Net Assets \$26,163 Support to the Institution

D.A.R. Flag Fund

Garden Beautification Fund

Lake, Grounds, and Public Spaces Endowment

Louise Marshall Lincoln Memorial Garden Fund

The Constance Lincoln Newbury Memorial Garden Fund

The Walter C. Shaw, Jr. Family Tree Fund

Tree Fund

Watters Family Fund

# EDUCATION & YOUTH FUNDS

\$18,460,468 Net Assets

\$621,061 Support to the Institution

## Lectureships \$12,995,630 Net Assets \$448,484 Support to the Institution

10:45 Lecture Platform Endowment

Malcolm Anderson Lecture Fund

The Sondra R. and R. Quintus Anderson Lectureship

Helen S. and Merrill L. Bank Lectureship

David and Wendy Barensfeld Lectureship Fund

The Crawford N. and May Sellstrom Bargar Lectureship in Business and Economics

Robert S. Bargar Memorial Lectureship

The Arnold and Jill Bellowe Lectureship

Berglund-Weiss Lectureship Fund

June and Albert Bonyor Lectureship Fund

Dr. Edwin Prince Booth Memorial Lectureship Fund

The Boyle Family Lectureship Fund

Selina and Walter Braham Lectureship

The Richard Newman Campen "Chautauqua Impressions" Fund

Carnahan-Jackson Lectureship

Chautauqua Fellows Fund

William and Julia Clinger Lectureship

Beverly and Bruce Conner Endowment for Education

The Joseph H. DeFrees Memorial Lecture

The Edith B. and Arthur E. Earley Lectureship

The Eleanor Fund Lectureship Endowment

The Foglesong Family Lectureship Fund

The Charles and Gail Gamble Lecture Endowment

Barbara A. Georgescu Lectureship Endowment

The Charles Ellsworth Goodell Lectureship in Government and Public Affairs

The Susan Hirt Hagen Lectures Fund

The Thomas L. Hagner and Linda Ulrich-Hagner Lectureship

Travis E. and Betty J. Halford Lectureship Endowment

G. Thomas and Kathleen Harrick Lectureship Endowment

The Dr. Robert R. Hesse Lectureship

The Higie Family Lectureship

Sue Hammond Innes Lectureship in Science

The Robert Jacobs Memorial Lectureship Fund

Richard W. and Jeannette D. Kahlenberg Lectureship Fund

The Kevin and Joan Keogh Family Fund

Barbara and Herb Keyser Fund

Donald West King, Sr. and Francis Lila Lee King Lectureship

The Oliver and Mary Langenberg Lectureship

The Reginald and Elizabeth Lenna Lectureship in Business and Economics

The Helen C. Lincoln Fund for International Programming

The Louise Roblee McCarthy Memorial Lectureship

McCredie Family Fund

National Endowment for the Humanities Fund

Joseph A. Neubauer Lectureship in Science

Margaret Miller Newman Lectureship Fund

Kathryn Sisson Phillips Memorial Lectureship Fund

Emily and Richard Smucker Lectureship Fund

Marjorie and Frank Sterritte Memorial Lectureship

The Ethel Paris and Theodore Albert Viehe Lectureship

John M. Wadsworth Lectureship on Free Market and Libertarian Principles

The Dorothy M. Wissel Lectureship

## Literary Arts \$2,108,446 Net Assets \$55,669 Support to the Institution

The Baird-Fuller Memorial Fund

Caroline Roberts Barnum and Julianne Barnum Follansbee Fund

Stephen and Edith Benson CLSC Endowment

The Alice M. Bentley CLSC Memorial Fund

John H. Bliss Memorial Fund

Lowell & Frances Hyams Brentano Library Fund

Chautauqua Literary Arts Endowment

Chautauqua Prize Endowment Fund

C.L.S.C. Class of 1940 Endowment Fund

C.L.S.C. Class of 1948 Endowment Fund

The Louise Shaw Van Kirk Dill Fund

The Paul and Mary Jean Irion Endowment

The Mary Anne and John Morefield Endowment for the Enhancement of Poetry

The Bess Sheppard Morrison CLSC Fund

William A. Morrow Fund

Gail Anne Clement Olson Fund

The Martha and Scott Reading Fund

Grace Tongren Ross Fund for Smith Memorial Library

Michael I. Rudell Director of the Literary Arts

W. Jeffrey Simpson Literary Arts Endowment

Smith Memorial Library Fund

Sony Ton-Aime Literary Arts Endowment

# Youth Activities \$842,707 Net Assets \$28,986 Support to the Institution

Ward T. Bower Youth Activities Memorial

Elizabeth Elser Doolittle Endowment Fund for Youth

The Gelb Family Endowment Fund

Gelb Family Fund

Cyril T. M. Hough and Lt. C. Randall Hough,

**USMC** Memorial Fund

The Katie Howard Memorial Fund

Julius A. and Carol L. Nicolai Boys' and Girls' Club Endowment

The Popp Family Fund

Paul L. Sample Memorial Fund

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The Mak and Hersh Family is proof that Chautauqua's influence can last a lifetime. Marc Hersh's mother was a pianist and some of his earliest recollections involve being taken to symphony rehearsals in the 1950s. "My mother felt it was too late for me to stay up and go to the evening concerts," he explains. Marc also remembers a magnificent tree that once stood in the Arts Quad. He often tried to climb it when he was about five years old — a feat that worried his elders. With his mother's blessing, however, Marc would soon take up the clarinet and the piano. He still plays the latter instrument on occasion. For him, music and Chautauqua are forever connected.

For her part, Holly Mak had never been to the grounds until Marc introduced the family for the first time in 1992. She took to it immediately and was pleased when her parents also had an opportunity to visit them at the Institution. Her father "remembered the traveling tent Chautauquas that came through lowa in his youth," Holly says, "and when he had a chance to experience the mothership in his 80s and 90s, he loved it!"

Holly worked in international banking early in her career and is now a coach and consultant to the trust and estate practices of several law firms. Marc's career has spanned practicing law and international management consulting in finance and healthcare IT. The couple lives in Bethesda, Maryland, and after renting on the grounds early in their marriage, they bought a lot near Turner Community Center and built a home on the grounds.

Marc and Holly continue the family tradition of attending masterclasses in piano and voice during the season, and they have established a scholarship endowment for music students at Chautauqua. "We told the Foundation to use our music scholarship wherever it's needed most, but we especially love it when we are supporting piano or voice students," Holly says. "We know this is a competitive thing. These young musicians have opportunities to study all over the world, but we want them to come to Chautauqua."

"It is such a reinforcing experience to see these talented students come back to Chautauqua over the years and give back to the Institution as they become established in their careers," Marc says.

"One of our students has come back over several years," Holly adds.

Holly and Marc initially supported students through Chautauqua's Connections Program and were annually assigned a music student to help as needed during the season. "We'd go to the student performances and then have our students and their friends come over for dinner," Holly says.

Holly and Marc have two grown children of their own.

Daughter Emma and her wife Jean live in Bethesda. They have two boys and come to the grounds as often as possible.

During Covid, Holly says, they got to spend an entire month at Chautauqua. Son C.J. and his wife Tammy and their two girls live in Silicon Valley, so visits from their family are a bit less frequent. All the grandchildren are still young enough to go to Children's School.

"We are so pleased to be a part of Chautauqua's ongoing impact in the arts and in the country," concludes Marc.

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Carol Duhme was an engaged citizen in her hometown of St. Louis, Missouri, and she was a devoted summer Chautauquan. She served as a Chautauqua trustee and was a lifelong donor to the Institution, leaving behind several pooled income funds as part of the Chautauqua endowment. Carol came to Chautauqua as a young girl and was still riding her bicycle on the grounds well into her nineties. Her niece, Barbara Foorman, also an endowment donor, remembers her aunt as a woman who always dressed smartly, wore high heels even as a centenarian, and had perfect posture. Duhme passed away last year. She was 104.

"My mother Marjorie and my aunt Carol apparently took cooking lessons on the grounds right after college, but the lessons apparently didn't go very well. They always laughed about that particular summer," says Foorman, who recently retired from Florida State University and now lives near her daughter outside New York City she is emerita professor of education at FSU and director emerita of the Florida Center for Reading Research.

A graduate of Vassar, Carol taught school for a time. She married, had a son, and then lost her husband in the Pacific during World II. She was in the Amphitheater at Chautauqua when the end of the war was announced. Carol then married Richard Duhme, Jr., an artist who headed the Washington University Sculpture Department and taught at Chautauqua for many summers. Dick Duhme designed the Chautauqua President's Medal.

Their marriage of 60 years produced three more children. In the early years at Chautauqua, Dick and Carol lived next door to her grandmother, Florence Roblee, in what is now known as Florence Hall, owned by the International Order of King's Daughters and Sons on Irving Place, in sight of the lake. Eventually the Duhmes bought and moved a house from Mayville to the north end of the grounds. Carol bicycled everywhere to attend her favorite programs. Well into her nineties she was still riding her bike, and she also passed her driving test. She was 95 when she finally decided to give up the house and take up residence in the middle of the grounds at the St. Elmo.

As the president and longtime trustee of the Joseph H. and Florence A. Roblee Foundation, established by her mother and named for her grandparents, Carol Duhme was a conscientious philanthropist, giving her time and resources.

"She was very much interested in international affairs and wanted Chautauqua to have an influence beyond the U.S.," Foorman said. "Teachers from England, generally artists and musicians when Carol was involved, would come to the grounds and stay in Bellinger Hall," explains Foorman. "Carol would always take them around the grounds and to Niagara Falls to see the sights. Then she would host a luncheon in the parlor of the Athenaeum Hotel. I often attended those luncheons." Duhme was also among the dedicated group of Chautauquans who traveled to the Soviet Union in the 1980s as emissaries of the Institution.

"The one word I would use to describe her was gracious," Foorman concludes. Carol Duhme's gracious legacy continues to this day through her ongoing support of Chautauqua.

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The following donors have contributed \$10,000 or more to the endowment of the Chautauqua Foundation. We thank them for perpetuating the idea and place of Chautauqua. These totals include gifts received, pledged, transferred to the pooled life income fund and certain planned gift commitments made since May 1937.

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Chautauqua donor Megan Kromer says she was born homesick. "I always had a longing for a place that really felt like home," she explains. Though Megan was born in Pittsburgh, she had never been to Chautauqua until 1989 when a minister friend, Bill Lytle, invited her to the grounds. She liked the atmosphere very much, but it would be nearly two decades before she and her husband, Ned Lee, whom she married in 1992, would begin making Chautauqua a part of their lives every summer. Along the way, Megan says, "I realized Chautauqua was where I could put my homesickness. It is the place I must go, and it feels like home now."

Husband Ned is a native Texan, and the couple lives in San Antonio. Though still active in their community and as consultants, both have retired from their demanding careers. Megan earned a doctorate in psychology with a specialty in statistics. In addition to her private practice, she developed a nonprofit initiative that provided free parenting education for anyone who wanted it. It was designed to reduce child abuse by explaining child development and milestones to expect. The program was funded by a private foundation for 20 years and achieved strong, measurable results.

Ned is a computer programmer who co-founded a medical billing software company and ran it for over 20 years. He stayed on with the company for several years after it was acquired by a larger firm in 2018.

Now Ned and Megan are making Chautauqua a top priority in their lives. They have recently made two significant gifts to the Institution. The first was an outright gift to establish an unspecified endowment fund. They have also included Chautauqua Foundation as a beneficiary of their estate. Both gifts are specified to be invested by the Foundation in the Environmental, Social, and Governance (ESG) portfolio option, which was established by the Foundation in 2019. ESG investing is a type of mission-aligning investing that integrates express consideration of a company's environmental, social and governance policies, not just the profits generated for stockholders. Environmental factors might include how a

company conserves natural resources, uses energy, manages waste and pollution, and has an impact on climate change. The social criteria by which a company is measured may involve workplace environment, how the company treats employees, contributes to the local community, and how they relate to their suppliers and customers. The governance metric usually examines integrity in operations, diversity in hiring and leadership, accountability to shareholders, and transparency in accounting.

Ned and Megan were both drawn to socially responsible investing in the 1980s. Soon after they first met, they discovered that neither of them used air conditioning despite the South Texas summer heat. "It was a sign we were meant for each other," Megan recalls with a laugh. "I am glad to be married to Ned."

"I'm glad she took me," Ned adds. More importantly, the newlyweds agreed from the start that investing their resources would never only be about making money. "We want to see how the companies we invest in are affecting society. We know our small businesses here in town, and who is doing well and how they treat their customers. We wanted the same thing in our mutual funds."

"Since we've spent 40 years investing in companies that align with our values," Ned says. "We want to be sure that the funds we give to Chautauqua in perpetuity will be used toward those same values 100 years from now."

Ned and Megan hope to start a trend. They want other Chautauquans to join them in specifying ESG investments in their own gifts to the Institution. "Right now, with everything that's happening in this country, Chautauqua is more important than ever," Megan says. "I don't see it as a bubble that we escape to, but a safe place where we can have still civil discussions, and that is very hard to find anymore."

Ned agrees. "As far as what happens to our money when we die, Chautauqua is totally at the top of the list."

# OFFICERS, DIRECTORS AND STAFF

Directors Term Expires	
David W. Anderson of Hingham, Massachusetts • 2, 3, 5, 6	2023
Chair, Nominating & Governance Committee	
Andrew L. Camden of Grosse Pointe, Michigan • 3, 5, 6	2025
Chair, Investment Committee	
Erroll B. Davis Jr. of Atlanta, GA • 5, 8	2024
Charles Denton of Brookhaven, GA • 1, 6	2024
Charles S. Gamble of Dunedin, Florida • 4, 5, 8	2024
John Haughton of Buffalo, New York • 2, 4, 6	2022 <sup>i</sup>
Michael E. Hill of Washington, D.C. and	ii
Chautauqua, New York - ex officio • 3, 4, 5	
Nancy Kyler of Staunton, VA • 1, 2, 7	2024 <sup>i</sup>
Betsy Bechtolt-Magley of Pittsburgh, PA • 2, 7	2024
Craig Marthinsen of Toronto, Ontario • 1, 3, 4, 5	2022
Anne Odland of Washington, D.C. • 1, 3, 4	2022
Chair, Audit Committee	
M. Timothy Renjilian of Atlanta, Georgia • 1, 2, 3, 4, 5, 6, 7, 8	3 2023
Chair, Executive Committee	
Chair, Board of Directors	
Anne Hoyt Scavone of New York, New York • 2, 3, 6, 7	2022
Chair, Personnel Committee	
Sheila Schroeder of San Francisco, California • 3, 4, 5, 8	2025
George T. Snyder of Pittsburgh, Pennsylvania • 1, 3, 4, 7, 8	2025
Stephen J. Zenczak of Washington, D.C. • 1, 3, 4	2023
Chair, Finance Committee	

### 1 - Audit Committee

- 2 Development Council
- 3 Executive Committee
- 4 Finance Committee
- 5 Investment Committee
- 6 Nominating & Governance Committee
- 7 Personnel Committee
- 8 Strategy Committee

#### **Officers**

M. Timothy Renjilian • Chair
Craig Marthinsen • Vice Chair
Stephen J. Zenczak • Treasurer
Deborah E. Moore, CPA • Executive Director
Kimberly Rowe • Corporate Secretary

#### Staff

Deborah E. Moore, CPA • Executive Director

Jennifer L. Burgeson • Fund Accountant

Kimberly Rowe • Corporate Secretary and Executive Assistant

<sup>&</sup>lt;sup>i</sup> Coincides with term on the Chautauqua Institution's Board of Trustees ii Coincides with term as President of Chautauqua Institution

# FORMER DIRECTORS

#### Former Directors and Terms of Service

Wilson C. Price • May 1937 to August 1962 Mrs. E.J. Bellinger • August 1937 to October 1963 Mrs. L. D. Boal • August 1937 to August 1955 Samuel M. Hazlett • August 1937 to July 1956 James H. Matthews • August 1937 to 1939 Walter Roberts • August 1937 to March 1959 David L. Starr • August 1937 to 1951 Mrs. Livingston Hunter • August 1939 to 1942 Mrs. Dorothy Smith • August 1943 to 1950 Walter F. Rittman • August 1950 to September 1954 Harold F. Reed • August 1951 to August 1971 Mrs. Walter F. Rittman • August 1955 to January 1964 Paul N. Anderson • August 1955 to August 1965 Walter C. Shaw, Jr. • August 1956 to August 1974 John D. Hamilton • July 1959 to August 1971 Samuel P. Price, Sr. • August 1962 to August 1995 Mrs. Dorothy W. Cook • August 1964 to August 1987 Lewis W. Morgan • August 1964 to August 1990 Nancy Miller Arnn • August 1965 to August 1989 Richard H. Miller • August 1971 to August 1996 J. Donald Patton • August 1971 to August 1984 Howard G. Gibbs • August 1974 to August 1990 Oscar E. Remick • September 1975 to December 1976 Robert S. Bargar • August 1976 to August 1994 Mrs. Mary B. McDowell • August 1976 to August 1982 John S. Rogers • August 1976 to August 1986 David H. Carnahan • August 1976 to January 2000 George L. Cornell • August 1976 to August 2001 Joseph A. Neubauer • August 1977 to November 1983 Robert R. Hesse • January 1978 to November 1983 Richard L. Bechtolt • August 1982 to July 2006 Daniel L. Bratton • August 1984 to December 2000 Edward P. Boyle • August 1984 to August 1994 Frank E. McElree, Jr. • August 1984 to August 1996 H. David Faust • August 1986 to June 1988 Mary Frances Cram • August 1987 to August 1993 Robert B. Osburn • August 1989 to August 1996 Harold F. Reed, Jr. • August 1989 to August 2001 Eugene S. Cohen • August 1990 to August 1998 George L. Follansbee, Jr. • August 1990 to March 2004 Hal A. Fausnaugh • April 1990 to August 1994 R. Quintus Anderson • April 1991 to August 1995

William F. Hill, II • April 1991 to August 2005 Patricia Goldman • August 1992 to August 2003 Marilyn G. Levinson • August 1992 to August 2000 William H. Park • August 1993 to August 2005 William R. Goodell • August 1994 to August 2019 James G. Groninger • August 1994 to August 2014 William G. Karslake • August 1994 to August 1995 Thomas R. Bromeley • August 1995 to June 2001 vic gelb • August 1995 to August 2011 Selina P. Johnson • August 1996 to August 2008 Wilfred R. Konneker • January 1996 to August 2006 Lowell K. Strohl • August 1996 to February 2010 Miriam S. Reading • January 1997 to August 2006 Susan Moran Murphy • August 1998 to August 2018 Martin Coyle • August 2000 to November 2003 Wendy Cohen • August 2001 to May 2011 Scott McVay • January 2001 to December 2003 Allen Short • August 2001 to August 2005 Karen Goodell • August 2001 to August 2021 John S. Connolly, Jr. • August 2003 to August 2018 Fred C. Gregory • August 2004 to August 2008 Thomas M. Becker • January 2005 to December 2016 Christopher H. Lytle • February 2005 to August 2014 John W. Burden, III • August 2005 to October 2007 Kathryn J. Lincoln • August 2005 to December 2011 I. Hale Oliver • August 2005 to August 2013 George T. Snyder • August 2006 to August 2007 Lauren Rich Fine • August 2006 to August 2020 Steven W. Percy • August 2007 to August 2015 John A. Corry • January 2008 to August 2013 Charlotte A. Fowler • August 2008 to December 2012 John E. Anderson • August 2008 to August 2016 Gary M. Brost • May 2010 to August 2016 Thomas B. Hagen • June 2011 to August 2017 John S. Kobacker • August 2011 to September 2016 Laura P. Currie • June 2012 to August 2017 Cathy L. Bonner • August 2013 to August 2019 William James • August 2013 to August 2020 P. James Brady • August 2015 to August 2016 Georgia M. Court • August 2016 to October 2017 John A. Milos • August 2016 to August 2019 Richard Wade • August 2016 to August 2020

#### Former Board Leadership

Walter Roberts August 1937 to August 1957

Harold F. Reed August 1957 to August 1967 John D. Hamilton

August 1967 to August 1971

Richard H. Miller August 1971 to August 1996 William F. Hill, II

August 1996 to August 2002

Steven W. Percy August 2008 to August 2015

Lowell K. Strohl August 2002 to August 2008 Cathy L. Bonner

August 2015 to August 2019



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