

**CHAUTAUQUA FOUNDATION, INC.**

**FINANCIAL STATEMENTS**

**DECEMBER 31, 2022**

## INDEPENDENT AUDITORS' REPORT

The Board of Directors  
Chautauqua Foundation, Inc.

### Opinion

We have audited the statements of financial position of Chautauqua Foundation, Inc. (the Foundation) as of December 31, 2022 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as of December 31, 2022 and 2021, and the changes in its net assets and cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America (GAAP).

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with GAAP, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for one year after the date the financial statements are issued.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

A handwritten signature in blue ink that reads "Lyndon & McCormick, LLP". The signature is written in a cursive, flowing style.

April 24, 2023

**Statements of Financial Position**

December 31,	2022	2021
<b>Assets:</b>		
Cash	\$ 468,951	\$ 1,250,851
Contributions receivable (Note 2)	554,319	941,680
Investments (Note 3)	113,209,818	133,861,941
Split-interest agreements	4,306,883	5,236,353
Other assets	582,725	425,519
	<u>\$ 119,122,696</u>	<u>\$ 141,716,344</u>
<b>Liabilities and Net Assets:</b>		
<b>Liabilities:</b>		
Payable to the Institution (Note 4)	\$ 1,133,249	\$ 1,428,028
Accounts payable and accrued expenses	54,847	53,970
	<u>1,188,096</u>	<u>1,481,998</u>
<b>Net Assets (Note 5):</b>		
Without donor restrictions	6,358,897	6,885,646
With donor restrictions	111,575,703	133,348,700
	<u>117,934,600</u>	<u>140,234,346</u>
	<u>\$ 119,122,696</u>	<u>\$ 141,716,344</u>

CHAUTAUQUA FOUNDATION, INC.

**Statements of Activities**

For the years ended December 31,	2022			2021		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Revenues:						
Contributions:						
Endowment	\$ 751,734	\$ 3,630,602	\$ 4,382,336	\$ 246,231	\$ 3,846,693	\$ 4,092,924
Other	-	69,683	69,683	-	14,046	14,046
Change in value of split-interest agreements	-	(934,470)	(934,470)	-	431,661	431,661
Investment income (loss)	(1,042,411)	(19,594,799)	(20,637,210)	889,938	19,508,021	20,397,959
Total revenues	<u>(290,677)</u>	<u>(16,828,984)</u>	<u>(17,119,661)</u>	<u>1,136,169</u>	<u>23,800,421</u>	<u>24,936,590</u>
Expenses:						
Program:						
Endowment direct support	4,423,856	-	4,423,856	4,435,384	-	4,435,384
Support from other funds	15,790	-	15,790	30,818	-	30,818
General and administrative	740,439	-	740,439	639,785	-	639,785
Total expenses	<u>5,180,085</u>	<u>-</u>	<u>5,180,085</u>	<u>5,105,987</u>	<u>-</u>	<u>5,105,987</u>
Net assets released from restrictions	4,944,013	(4,944,013)	-	4,876,218	(4,876,218)	-
<b>Change in net assets</b>	<u>(526,749)</u>	<u>(21,772,997)</u>	<u>(22,299,746)</u>	<u>906,400</u>	<u>18,924,203</u>	<u>19,830,603</u>
Net assets - beginning	6,885,646	133,348,700	140,234,346	5,979,246	114,424,497	120,403,743
Net assets - ending	<u>\$ 6,358,897</u>	<u>\$ 111,575,703</u>	<u>\$ 117,934,600</u>	<u>\$ 6,885,646</u>	<u>\$ 133,348,700</u>	<u>\$ 140,234,346</u>

See accompanying notes.

**Statements of Cash Flows**

For the years ended December 31,	2022	2021
<b>Operating activities:</b>		
Change in net assets	\$ (22,299,746)	\$ 19,830,603
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Net realized and unrealized (gains) losses	21,334,411	(19,390,892)
Changes in other operating assets and liabilities:		
Contributions receivable	387,361	1,328,661
Receivable from split-interest agreements	929,470	(1,093,025)
Other assets	(157,206)	153,281
Payable to the Institution	(294,779)	226,116
Accounts payable and accrued expenses	877	3,754
<b>Net operating activities</b>	<b>(99,612)</b>	<b>1,058,498</b>
<b>Investing activities:</b>		
Purchases of investments	(14,653,253)	(18,403,389)
Proceeds from sales of investments	13,970,965	17,396,312
<b>Net investing activities</b>	<b>(682,288)</b>	<b>(1,007,077)</b>
Net change in cash	(781,900)	51,421
Cash - beginning	1,250,851	1,199,430
Cash - ending	\$ 468,951	\$ 1,250,851

## Notes to Financial Statements

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### 1. Summary of Significant Accounting Policies:

#### Organization and Purpose

Chautauqua Foundation, Inc. (the Foundation) was established in 1937. The Foundation exists to support Chautauqua Institution (the Institution) through the preservation, the appropriate use, and the growth of endowment funds. The Institution recognizes its beneficial interest in the net assets of the Foundation in its separate financial statements.

#### Subsequent Events

The Foundation has evaluated events and transactions for potential recognition or disclosure through April 24, 2023, the date the financial statements were available to be issued.

#### Tax Status

The Foundation is a 501(c)(3) corporation exempt from income taxes under Section 501(a) of the Internal Revenue Code.

#### Cash

At various times, cash in financial institutions may exceed federally insured limits and subject the Foundation to concentrations of credit risk.

#### Contributions

Contributions, including unconditional promises to give, are reported at fair value at the date received. Gifts are reported as restricted support if they are received with donor stipulations that limit their use. When a donor restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributions that are expected to be collected in future years are recorded at net realizable value. The discounts on those amounts are computed using an interest rate applicable to the year in which the promise is received. Amortization of the discount is included in contributions revenue in the statements of activities.

Conditional promises to give to the Foundation are not recorded as revenue until such time as the conditions are substantially met, and totaled \$55,187,000 and \$58,148,000 at December 31, 2022 and 2021.

#### Investments

Investments are stated at estimated fair value. The fair value of marketable securities is determined by quoted prices in active markets. The Foundation uses net asset value (NAV) per share (or its equivalent) as a practical expedient to determine the fair value of investments that (i) do not have a readily determinable fair value predicated upon quoted prices in active markets, and (ii) have the attributes of an investment company or prepare their financial statements consistent with the measurement principles of an investment company (Note 3).

Investment securities are exposed to interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in values in the near term could materially affect the amounts reported in the accompanying financial statements.

#### Split-Interest Agreements

The Foundation receives contributions in the form of split-interest agreements which consist primarily of charitable remainder trusts and pooled life income funds. Pursuant to the agreements, assets are recorded at the present value of the estimated future benefits to be received based on the life expectancy of the income beneficiaries using an appropriate discount rate. Subsequent changes in value are recorded as change in value of split-interest agreements in the statements of activities. The value of underlying assets of the split-interest agreements were approximately \$12,786,000 and \$15,497,000 at December 31, 2022 and 2021.

#### Support to the Institution

Distributions from the donor restricted endowment funds are made pursuant to the Foundation's spending policy guidelines and donor stipulations. All other distributions are made in accordance with donor restrictions and for purposes approved by the Foundation's Board.

## Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## 2. Contributions Receivable:

	2022	2021
Gross unconditional promises to give	\$ 559,336	\$ 954,740
Less unamortized discount	5,017	13,060
	<u>\$ 554,319</u>	<u>\$ 941,680</u>

Contributions receivable at December 31, 2022 are expected to be received over the periods shown below:

Less than one year	\$ 516,938
One to five years	42,398
	<u>\$ 559,336</u>

## 3. Investments:

	Quoted Prices in Active Markets	Net Asset Value	Total
<b>2022</b>			
Money market	\$ 869,606	\$ -	\$ 869,606
Equities	43,491,672	-	43,491,672
Fixed income	20,587,105	-	20,587,105
Hedge fund	-	14,379,312	14,379,312
Private equity/credit	-	22,275,667	22,275,667
Select equity	-	11,606,456	11,606,456
	<u>\$ 64,948,383</u>	<u>\$ 48,261,435</u>	<u>\$ 113,209,818</u>

	Quoted Prices in Active Markets	Net Asset Value	Total
<b>2021</b>			
Money market	\$ 1,033,962	\$ -	\$ 1,033,962
Equities	53,073,948	-	53,073,948
Fixed income	20,582,237	-	20,582,237
Hedge fund	-	21,206,070	21,206,070
Private equity/credit	-	23,362,159	23,362,159
Select equity	-	14,603,565	14,603,565
	<u>\$ 74,690,147</u>	<u>\$ 59,171,794</u>	<u>\$ 133,861,941</u>

Investment activity reported in the statements of activities is as follows for the years ended December 31:

	Without Donor Restrictions	With Donor Restrictions	Total
<b>2022</b>			
Dividends and interest, net	\$ 54,602	\$ 642,599	\$ 697,201
Net realized and unrealized losses	(1,097,013)	(20,237,398)	(21,334,411)
	<u>\$ (1,042,411)</u>	<u>\$ (19,594,799)</u>	<u>\$ (20,637,210)</u>

	Without Donor Restrictions	With Donor Restrictions	Total
<b>2021</b>			
Dividends and interest, net	\$ 59,769	\$ 947,298	\$ 1,007,067
Net realized and unrealized gains	830,169	18,560,723	19,390,892
	<u>\$ 889,938</u>	<u>\$ 19,508,021</u>	<u>\$ 20,397,959</u>

As of December 31, 2022, the Foundation has committed capital of approximately \$42,050,000 to private equity investments and the remaining obligation under these commitments totaled approximately \$17,551,000. These investments generally cannot be redeemed. Distributions from these investments are received as underlying investments are liquidated. At December 31, 2022, it is estimated the underlying assets will be liquidated over a period of approximately 5 to 15 years.

Liquidity of the Foundation's investments is as follows at December 31:

	2022	2021
Redemption frequency:		
Daily	\$ 64,948,383	\$ 74,690,147
Quarterly	11,606,456	11,603,565
Semi-annually	14,379,312	21,206,070
Quarterly after initial lock-up period	-	3,000,000
Nonredeemable	22,275,667	23,362,159
	<u>\$ 113,209,818</u>	<u>\$ 133,861,941</u>

## 4. Transactions with the Institution:

Distributions to the Institution primarily consists of appropriations from donor restricted endowment funds where the underlying restriction has been met and for purposes approved by the Foundation's Board. Other transactions include reimbursements to the Institution for various personnel and administrative expenses and from time to time amounts due to and due from each entity based upon donor intent.



Total amounts payable to the Institution is as follows at December 31:

	<u>2022</u>	2021
Endowment direct support	\$ 1,099,296	\$ 1,399,275
Other	<u>33,953</u>	28,753
	<u>\$ 1,133,249</u>	<u>\$ 1,428,028</u>

For the years ended December 31, 2022 and 2021, the Foundation agreed to reimburse the Institution in the amount of \$250,000 for certain administrative costs incurred on behalf of the Foundation.

## 5. Net Assets:

The Foundation's financial position and activities are reported according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Net assets with donor restrictions are those whose use has been limited by donors for a specified time period, purpose or to be maintained by the Foundation in perpetuity.

The composition of net assets without donor restrictions is as follows at December 31:

	<u>2022</u>	2021
Board-designated endowments	\$ 5,426,178	\$ 5,860,050
Unrestricted gifts	<u>932,719</u>	1,025,596
	<u>\$ 6,358,897</u>	<u>\$ 6,885,646</u>

Net assets with donor restrictions that are purpose or time restricted are comprised of unappropriated endowment gains and restricted gifts as follows:

	<u>2022</u>	2021
Gains - specified endowments	\$ 13,238,434	\$ 31,499,707
Gains - unspecified endowments	<u>3,523,898</u>	9,318,108
Board-designated endowments	466,383	552,361
Other restricted gifts	<u>349,558</u>	291,550
	<u>\$ 17,578,273</u>	<u>\$ 41,661,726</u>

Net assets with donor restrictions that represent the accumulated principal of endowment gifts that have been restricted by donors to be maintained by the Foundation in perpetuity are comprised of the following endowment gift categories at December 31:

	<u>2022</u>	2021
Specified endowments	\$ 69,677,551	\$ 67,191,014
Unspecified endowments	<u>24,319,879</u>	24,495,960
	<u>\$ 93,997,430</u>	<u>\$ 91,686,974</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor requires the Foundation to retain as a fund of perpetual duration due to unfavorable market conditions. The Foundation permits spending from underwater endowment funds unless otherwise precluded by donor intent or relevant laws. As of December, 31, 2022, there were 45 funds with a total original gift value of approximately \$6,286,000 and a deficiency of \$523,000.

## 6. Retirement Plan:

The Foundation participates in a 403(b) retirement plan for substantially all employees, subject to plan conditions. The Foundation contributes 10% of each eligible employee's gross pay each year. Funded contributions and costs totaled approximately \$23,000 and \$22,000 for the years ended December 31, 2022 and 2021.

## 7. Financial Assets Available for Operating Purposes:

The Foundation obtains financial assets primarily through contributions and investment income. The financial assets are acquired throughout the year to help meet the Foundation's cash needs to provide support to the Institution and for general expenditures in accordance with the Foundation's spending policy.

## 8. Endowment Assets:

The Foundation's endowment assets are comprised of board-designated endowments and donor restricted endowments to be held in perpetuity. It is the Board's policy to include in its board-designated endowment, any planned gifts received unless otherwise specified by the donor. Planned gifts with a donor-specified purpose are included in endowment assets with donor restrictions; if there is no donor-specified purpose, those assets are included in endowment assets without donor restrictions.

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide returns sufficient to address the purposes of the assets over the long term. According to the Foundation's spending policy for support to the Institution, as well as general and administrative expenses, total spending should range from 3% to 6.5% of the beginning of year market value of the Foundation's endowment investment assets. Distributions from the board-designated endowment funds are made at the discretion of the Foundation's Board.

The Foundation's Board has interpreted the New York Prudent Management of Institutional Funds Act (NYPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of donor endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions (a) the original value of gifts donated to be maintained in perpetuity, (b) the original value of subsequent gifts to the endowment fund, and (c) accumulations to the endowment fund made in accordance with the direction of a donor gift instrument at the time the accumulation is added to the fund. In accordance with NYPMIFA, the Foundation considers the following factors to appropriate or accumulate donor restricted endowment funds:

- Duration and preservation of the fund
- Purposes of the Foundation and the fund
- General economic conditions
- Possible effects of inflation and deflation
- Expected total return from income and appreciation of investments
- Other Foundation resources
- Where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the Foundation
- Investment policy of the Foundation

Investment activity is allocated among the endowment assets based upon their proportionate share of the investment portfolio. Investment activity related to the board-designated endowment is shown as an increase (decrease) in net assets without donor restrictions. Investment income related to the donor-restricted endowments is reported as an increase (decrease) to net assets with donor restrictions until appropriated in accordance with the Foundation's spending policy.

The Foundation's endowment investment assets activity is as follows for the years ended December 31:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>		<u>Total</u>
	<u>Board-Designated</u>	<u>Board Designated</u>	<u>Perpetual Endowment</u>	
<b><u>2022</u></b>				
Endowment assets – beginning of year	\$ 5,860,050	\$ 552,361	\$ 126,337,268	\$ 132,749,679
Investment loss	(955,643)	(87,357)	(19,511,559)	(20,554,559)
Contributions	765,144	10,000	3,626,695	4,401,839
Other adjustments	(13,410)	13,410	362,268	362,268
Appropriated	(229,963)	(22,031)	(4,906,192)	(5,158,186)
Endowment assets – end of year	<u>\$ 5,426,178</u>	<u>\$ 466,383</u>	<u>\$ 105,908,480</u>	<u>\$ 111,801,041</u>
<b><u>2021</u></b>				
Endowment assets – beginning of year	\$ 4,935,482	\$ 486,848	\$ 107,225,075	\$ 112,647,405
Investment income	902,188	87,594	19,422,439	20,412,221
Contributions	240,880	-	4,525,443	4,766,323
Other adjustments	5,350	-	(12,061)	(6,711)
Appropriated	(223,850)	(22,081)	(4,823,628)	(5,069,559)
Endowment assets – end of year	<u>\$ 5,860,050</u>	<u>\$ 552,361</u>	<u>\$ 126,337,268</u>	<u>\$ 132,749,679</u>

**9. Expenses by Nature and Function:**

	Program	General and Administrative	Total
<b><u>2022</u></b>			
Fund appropriations	\$ 4,439,646	\$ -	\$ 4,439,646
Personnel costs	-	340,357	340,357
Institution supporting services	-	250,000	250,000
Travel and hospitality	-	43,113	43,113
Professional and consulting	-	83,264	83,264
Other	-	23,705	23,705
	<b>\$ 4,439,646</b>	<b>\$ 740,439</b>	<b>\$ 5,180,085</b>
<b><u>2021</u></b>			
Fund appropriations	\$ 4,466,202	\$ -	\$ 4,466,202
Personnel costs	-	285,447	285,447
Institution supporting services	-	250,000	250,000
Travel and hospitality	-	7,267	7,267
Professional and consulting	-	67,741	67,741
Other	-	29,330	29,330
	<b>\$ 4,466,202</b>	<b>\$ 639,785</b>	<b>\$ 5,105,987</b>

The financial statements report certain categories of expenses that are attributable to program and supporting functions, which are directly charged to the functions benefited.